### PROPOSAL FORM FOR FLORICULTURE INSURANCE - OPEN FIELD CROPS

#### SECTION 1 (A) - INDIVIDUAL CUSTOMER DETAILS

i) **Full Name of Proposer**  
<table>
<thead>
<tr>
<th>First Name</th>
<th>Second Name</th>
<th>Other Names</th>
</tr>
</thead>
</table>

Date of Birth:  
| D | M | Y |

Gender: M | F  
Marital Status: Single | Married

Nationality:  
| Citizenship |

ii) **Contact Details:**  
- **(mobile):**  
- **(tel):**  
- **(email address):**  
- **(Postal Address):**  
- **(Postal code):**  
- **(town/ city):**  

Residential Address (Physical)

iii) **Identification Doc.**  
- **Identification Type:**  
- **Identification Number**  
- **Expiration Date:**  

(Attach a copy of Identification Document)

iv) **Income Tax No. (PIN):**  
(Attach a copy of PIN Certificate)

v) **Are you Employed?**  
- Yes  
- No

vi) **If employed, state your current employer:**

vii) **Occupation**  
| Sector |

viii) **Source of Income**  
- Salary  
- Business Proceeds  
- Pension (Recipient of Annuity)  
- Rent (Real Estate)  
- Non-Income generating dependant

ix) **Source of Wealth**  
- Legal Settlement  
- Royalties  
- Inheritance  
- Donations  
- Winnings (Lottery/Casino/Bettings)  
- Savings  
- Sale of Investment  
- Sale of Property  
- Rent (Real Estate)  
- Employment  
- Pension  
- Business Proceeds

x) **Full Name of Next of Kin**  
| Relationship |

(Telephone No.):

#### (B) - LEGAL ENTITY, CORPORATE OR SME CUSTOMER DETAILS

i) **Trade Name**  

Legal/Registered Name  
| Registration Number |

Country of Incorporation  
| Country of Parent Company if any |

ii) **Contact Details**  
- **(mobile):**  
- **(tel):**  
- **(email address):**  
- **(Postal Address):**  
- **(Postal code):**  
- **(town/ city):**  

Physical Location

iii) **Nature of Business**  
| Sector |

Regulated by the Insurance Regulatory Authority
iv) Income Tax No. (PIN)  (Attach a copy of PIN Certificate)
v) Beneficial Owner  (Attach CR12)
vi) Source of Income  

- Business Proceeds
- Rent (Real Estate)
- Donations
- Government Funding

- Legal Settlement
- Royalties
- Interest
- Savings

- Court Order
- Sale of Property
- Sale of Investment
- Government Funding
- Shareholders Contribution

vii) Source of Wealth  

- Legal Settlement
- Royalties
- Interest
- Savings

- Court Order
- Sale of Property
- Sale of Investment
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- Shareholders Contribution

SECTION 2 - PROPOSAL DETAILS

2.1) Period of insurance  

From D D - M M - Y Y Y Y  To D D - M M - Y Y Y Y

2.2) Overall size of the farm : ____________________________________________________________

2.3) Date of start of commercial operations  

From D D - M M - Y Y Y Y

2.4) Qualifications and experience of personnel, number of staff regularly and/or seasonal employed?  
(Provide an overview).

<table>
<thead>
<tr>
<th>Name</th>
<th>Qualifications</th>
<th>No. of years on the Farm</th>
</tr>
</thead>
<tbody>
<tr>
<td>Farm Manager</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Deputy Manager</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

SECTION 3 - DESCRIPTION OF FIELDS

3.1) Size the farm : ____________________________________________________________

3.2) Number of varieties : ____________________________________________________________

3.3) Age of the crops : ____________________________________________________________

3.4) Type of coverage of each crop?  

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3.5) How long have the covers been used?  

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SECTION 4 - PRODUCTION

(This data is required for each open field)

4.1) Production cycle per plant. How many flushes per year?  

- Flashes per year : ____________________________________________________________
- Duration of one flush : ____________________________________________________________

4.2) Yield expectation per plant and per field expressed in kilograms (or other units) per unit of area and pe month/year/season? Fill below where applicable.

a) Stems per hectare : ____________________________________________________________

b) Plants per square metre : ____________________________________________________________

c) Kilograms per plant : ____________________________________________________________

4.3) Yields over the last 5 years for the respective crops and varieties per greenhouse.  

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4.4) Cost of production: Fill where applicable.

Cost of production per hectare : ____________________________________________________
Cost of production per stem : ____________________________________________________
Cost of production per square metre : _____________________________________________
Cost of production per plan : ____________________________________________________

4.5) Total area in hectares/acres occupied by the crops: __________________________________________

SECTION 5 - ECONOMIC ASPECTS

(This data is required for each variety of crops grown)-(Fill in one per greenhouse)

5.1) Current total value of the crops houses.

5.2) Current total value of covering material for all fields

SECTION 6 - INSURANCE ASPECTS

6.1) What do you want to insure?

☐ Crop coverings ☐ Crop
☐ Transit ☐ Machinery Breakdown
☐ Other assets ______________________________________

6.2) What are the perils you are exposed to and for which you require insurance?

6.3) Loss experience, dates and value of losses caused to the site or in the neighborhood (if there are other greenhouses).

7. Kindly select your preferred mode of delivery of your policy document and other official documents

☐ Email ☐ Postal Address ☐ Collection from our issuing Branch Office

CONSENT & DECLARATION

I/We consent to The Heritage Insurance Company Kenya Ltd;

(i) Collecting, using, disclosing and/or processing my/our personal data; and
(ii) Transferring my/our personal data to their reinsurers and affiliated companies for the purposes of insurance as permitted by law.

I/We hereby declare the truth and correctness of the above statements and particulars and agree that this Proposal and Declaration shall be held to be promissory and the basis of the contract between me/ us and The Heritage Insurance Company Kenya Limited.

Proposer’s Signature: ___________________________ Date: ___________________________